

# Belal Alsayed Desuky Ibrahim

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## **EDUCATION:**

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(2001 – 2006) Faculty of Social work, Helwan University Cairo – Egypt.

## **COURSES & TRAINING:**

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- Al Ahram Management and Computer Center (A.M.A.C).

## **SKILLS:**

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### **LANGUAGE:**

**Arabic:** Mother language.

**English:** very good.

### **COMPUTER:**

- Microsoft Office, advanced

### **PERSONAL SKILLS:**

Analytical skills, Communication skills, Decision-making, Employability skills, Interpersonal skills, Management skills, Organizational skills, Problem-solving skills, Technical skills, Transferable skills, Team work & manage.

## **OBJECTIVE**

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Seeking a challenging where I can utilize my previous experience to improve my skills and support my team work to build up powerful and successful system in all possible fields.

## **Employment History:-**

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- **Current Position: Operations manager**, License from the Financial Regulatory Authority  
**HD Securities, One of Housing & Development Bank Companies.**
- **(10-2018 – Now)**

Managing the operations team, working according to the law of the financial regulatory authority, the Egyptian Stock Exchange and the Central Bank. And report to the Managing Director on any risks, and follow-up customer accounts and to verify the validity of transactions carried out in the stock exchange and its documents, and contracting with customers.

- **previous jobs :**

- **(2-2016 — 10-2018) Downtown Branch Administrative Manager, Pioneers securities**

Return to the Securities and Exchange sector, in pioneers securities as Downtown Branch Administrative Manager

follow-up all actions at the branch, Save the company's policy and the Egyptian stock exchange, and management staff, Daily revision to accounts and operations and HR tasks.

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- **(3-2014 — 1-2016): Osool United Company, AIP logistics**

**Operation & Coordination Manager / Etisalat Misr Account (3-2014 \_1-2015)**

Osool is a company of united group working in the tourism and shipping lines

Osool Specializes in shipping and transport networks for Etisalat Misr.

My work is coordinate the work and the shipping with Etisalat Misr and provide better service to Etisalat through follow up the coordination team

**(1-2015 — 1-2016) AIP logistics USCO** – Coordinate and manage all shipping operations with the shippers and the shipping lines start from the booking & the cargos at port of loading till arrive to the destination.

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**(1-2008 — 7-2013) in Pioneers securities.**

**(7-2009 — 7-2013). Deputy Director of Operations,**

-Follow-up work with the branches of the company. And work with an integrated team to solve the problems, Administration staff in the branches.

-Support all staff in the company's back-office problems they face in daily work.

- include back office workflow and errors and Auditing.

**(6-2008 — 7-2009). Instructor, Department of Information Systems.**

Training for a month on a program of new brokerage to work with it within the company and then train all company employees on the program.

**(1-2008 — 6-2008). Official of Department of Contracts Downtown Branch.**

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- **(4-2007 — 1-2008). In Xceed Contact Center, Telecom Egypt Account.  
As Customer Service Representative.**

## **PERSONAL DATA**

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**Date of Birth:** 20 May 1983

**Nationality:** Egyptian.

**Military Service:** Exempt.

**Military Status:** Married.